#### Flashbay Sales Academy | **Design Connect**









#### **Virtual Proof Structure**



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#### **RGB**

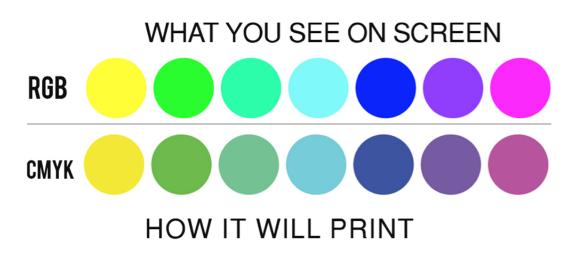
RBG stands for red, green and blue. With this combination of colours, you can create very bright colours, as the starting point is light.

A TV screen for instance, has a black screen when switched off (colourless). Light is added to this screen to create colours.

#### **CMYK**

CMYK stands for the colours cyan, magenta and yellow. By mixing these three colours, no darker colour than dark brown can be made, so the colour black (key) is added. CMYK colour has a base consisting of all colours in the colour spectrum. The colours are laid down and take away the reflecting light.







#### **PANTONE** colours

More than 1100 colours have been defined by a company called Pantone. These colours all have their own number. With these numbers, matching colours across the globe are guaranteed.

Pantone colours are acquired using 15 base pigments, including black and white. By mixing certain amounts of one pigment with certain amounts of another pigment, one colour from the Pantone colours is created.



We use one type of **PANTONE** – **Coated.** This is distinguished by the letter C at the end of the name e.g. 485 C.

**PANTONE Coated** prevents wear & tear as **oil** is mixed with the paint. The oil also adds a nice **shine** on the printed matter.



## **Branding Methods**











#### Printing Limitations:

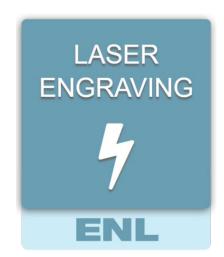
- SPR cannot produce very small text (below 4pts) or very detailed artwork
- ENL cannot reproduce tiny elements (but better with detailed artwork)
- EMB will not work with small lettering or very detailed elements

We can mixed methods on our models but **only** on opposing sides of the product – for example **SPR** on <u>front</u> of the unit and **ENL** on the <u>back</u>.



# Laser engraving

- ENL is perfect for durability and presentation effect.
- The laser beam used for this method is <u>very thin</u> (human hair in thickness) so it can **reproduce very detailed artwork elements.** It can sometimes produce a sharper and more elegant finish than SPR, therefore it may be more suitable to suggest this to your customer.
- The ENL method also offers a special service Individual or Personalised
   Engraving separate individual engraved elements on each VP. This is very
   useful for individual names or text from a given list or file. (Note this is usually
   provided to Operations in a CSV format.)





# **Digital print**

- Our **DPR** method is very efficient when comes to print artworks on models like Wafer.
- We use HP Indigo machines and we can utilise up to a maximum of **800dpi** if needed, with vibrant colours and accurate sharp print outputs.

When obtaining digital print artworks from customers please ensure that it is in **CMYK** and <u>at least</u> in **300dpi** resolution.





## **Embroidery**

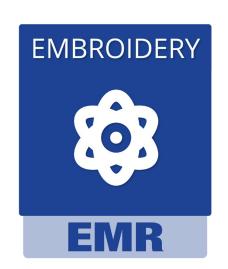
- 1. How many colours can we EMR?
- Maximum of 4 thread colours.
- 2. What colour thread can my customer choose?
- We have a selection of 100 thread colours your customer can choose from that will cover the majority of logos/artworks.
- 3. What if we don't have the exact colour for my customer logo?
- For applies will match the customer logo colours with the closest colour from the 100 thread selection. And we will continue to review our colour selection to see if we need to add more colours, please email suggestions to GSP.
- 4. Is there any thickness or space limitation between the letters/elements?
- A minimum of 0.9mm like thickness and spacing is needed for a good result.
- 5. Can we EMR logos with gradient?
- No, only solid colours are possible. Same as Screen Printing (SPR).







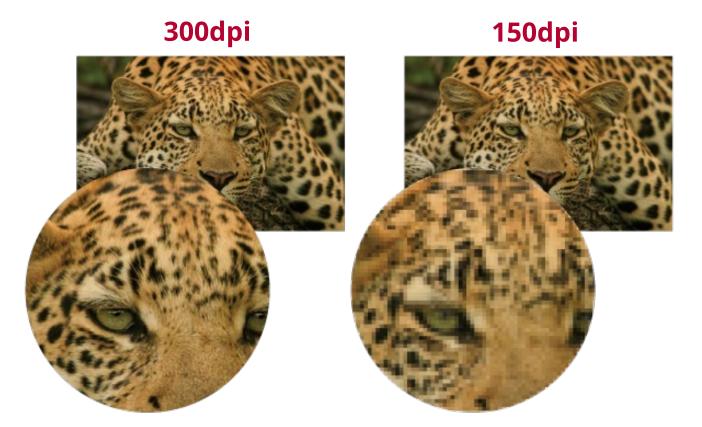






#### Resolutions

- 1) Screen (as on a TV, mobile, laptop or tablet)
- 2) Print (printed matter)
- Both Screen and Print images are made up of squares (dots) – these dots define and build an image.
- Screen images have 72dpi: 72 small dots in an area of 1 square inch. There are a small amount of dots since people do not sit close to screens.
- Print images have 300dpi: this is the minimum to ensure our eyes do not see the separate dots that made an image.



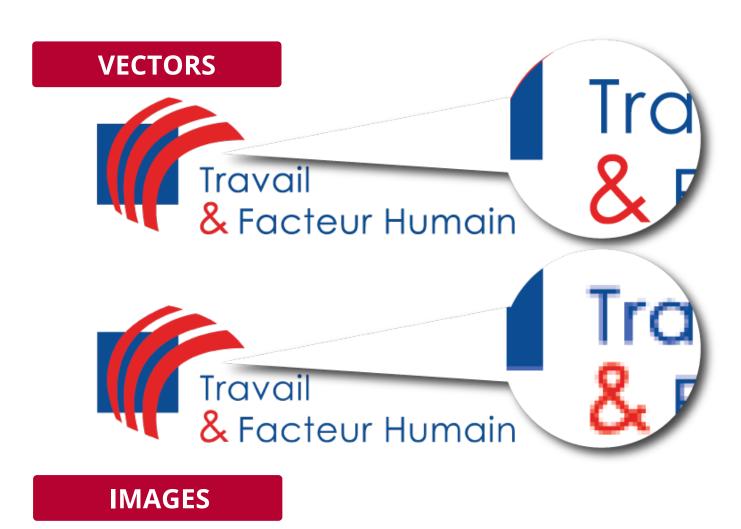
DPI stands for Dots Per Inch - it indicates the number of <u>physical</u> 'dots' in the area of 2.5 x 2.5cm (1x1inch).



## **Sharp or not?**

- Vectors are the best solution when it comes to logo and graphic elements like letters or shapes – they are mathematical formulas created by software so they will always be fine and sharp.
- Rasters (Images) are built from small squares (pixels) which are fixed in size so their quality is defined – they cannot be enlarged without losing quality – you can, however, do this with Vectors.
- Large Rasters are perfectly acceptable to use as logos because when they are enlarged, it is unlikely they will pixilate.

**Vectors** or **Large Rasters** are the most desirable.

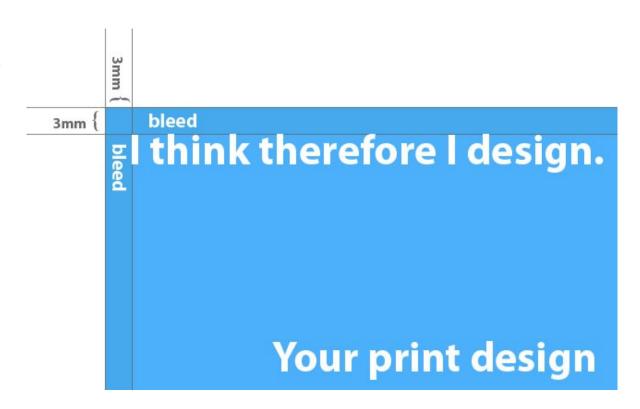




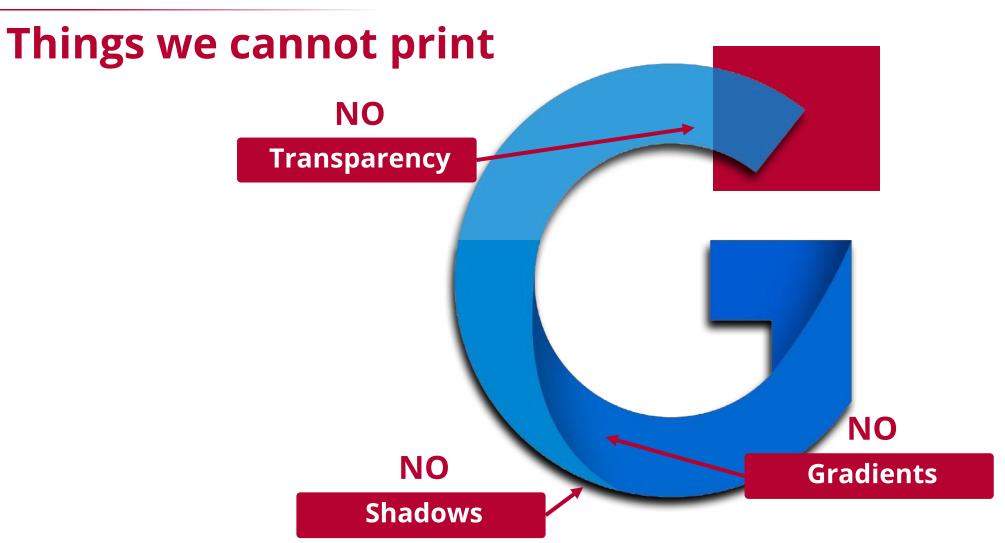
## **Bleeds in digital print**

- As digital prints need to be cut to a desired size after printing, we need 'Bleeds'.
- Bleeds are the excess amount of artwork (around 3mm) around the desired size to allow you to 'cut out'. This ensures there are no white paper edges and the whole print area is covered this process saves time and money.











# **Digital Print - DPR exception**









## **Individual Naming - IN**

It's important to create two Virtual Proofs when a customer requests IN, one with the longest name and one with the shortest name.

Attached is a document illustrating 5 different ways to do IN with one short and one long name, the size of the IN will always be set based on the longest name.

Along with the Excel document with all the names you should also email Operations the 2 Virtual Proofs, one with the longest name and one with the shortest.

For more information see Individual Naming (IN) on Wiki.





## **Helping with Virtual Proofs**

#### **Fonts**

Font types requested by customer or if you need to **match** text to their artwork

#### Artwork

**Blurry logos, not sharp elements** that can be <u>redrawn</u> manually as a last resort

## **Colours**

Any problems related to colour <u>spaces</u> translations from customer's artwork or not perfectly illustrated shades on VPs

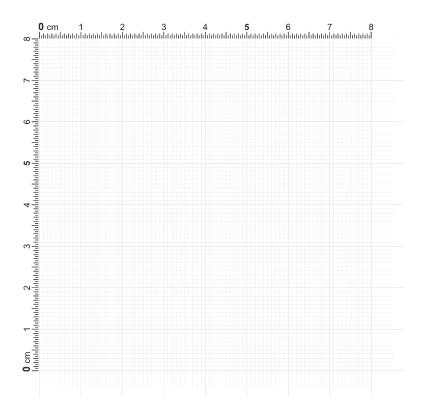


# 1:1 logo scale

#### How to check logo scale?

- 1 Go to Insert > Pictures > This Device
- 2 Choose the logo
- **3** resize the logo to the requested dimensions, in the panel on the right, using only one of the 4 top or bottom **corners** of the image handler.
- **4** Take a ruler and place it on the screen and change the **view size** (preview below), using the slide on the bottom RHS until the grid on the right side matches the 8 cm on the ruler.





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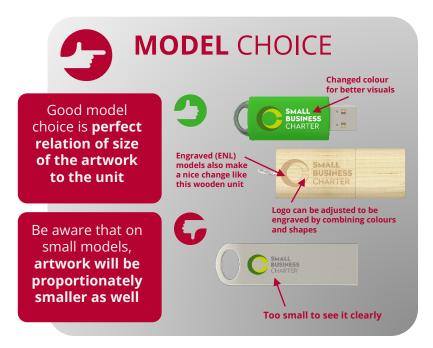


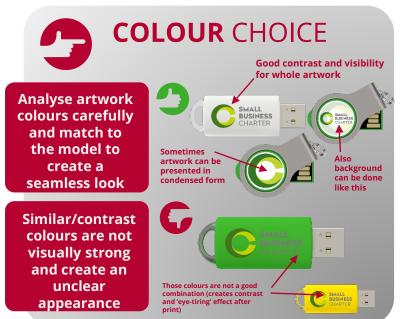
#### Make it better!

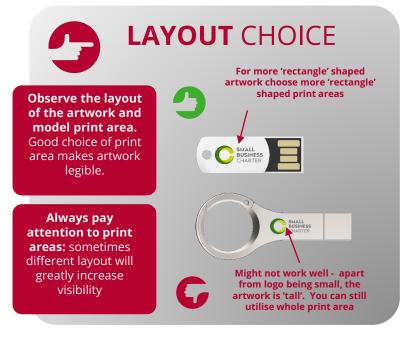
Below showcases good and bad sides when placing artwork on our units, as well as how to make them stand out from the crowd to achieve almost instant orders!



Logo shown here is a good example of clean and sharp shapes that will need all three conditions below fulfilled to make it look nice!







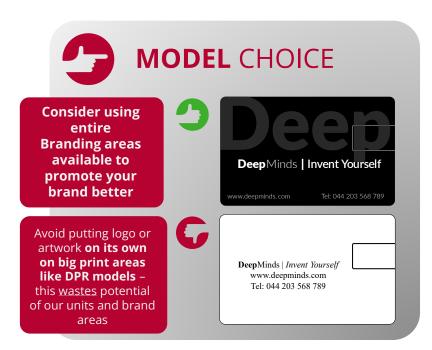


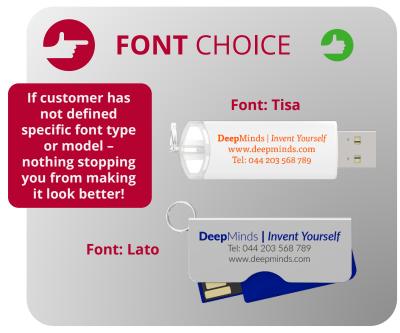
### Make it work!

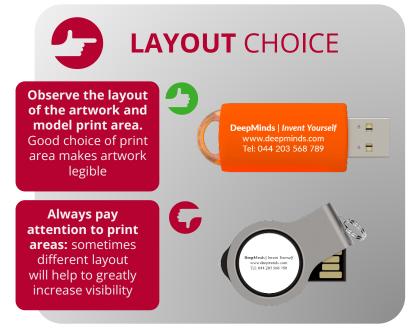
## **Simple artwork made out of text** (popular font Times New Roman)

**Deep**Minds | *Invent Yourself* www.deepminds.com
Tel: 044 203 568 789

Artwork shown here is an example of only text and simple elements combinations if your customer has no defined logo / artwork options.







## We like your idea!

Make a simple change so everything looks much better...



Yellow on White will render logo almost invisible:







Nice use of contrast: Yellow drive and Off-Blue logo makes it stand out!



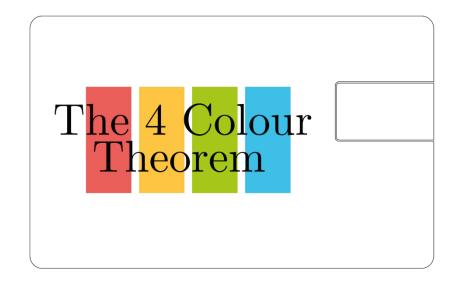
We've used standard Yellow PANTONE shell (not matched one) to reduce unnecessary costs and Dark Blue colour setup to create perfect contrast.



# What customer sent: The 4 Colour Theorem



## We like your idea!



The 4 Colour Theorem

By putting just the logo on the WA there is no 'wow' impact created – use the nice branding area provided!

This five colour logo will be difficult and costly to put on SPR mode. Digital print is the most effective way of displaying this customer's artwork in full!

Don't be afraid to experiment with colours and layout – a few ideas and creative touches make this almost an instant Sales Order!