Sales Leader Board

Ranking By New Business Profit



MONTHLY BESTSELLERS

Bestselling Product Categories and the top 3 products in the category

(%)

Pipeline conversion rate in the past 90 days

MINIMUM PROFIT EXPECTATION (MPE)

Exceed your MPE to unlock the and get +1% commission for the reminder of the month

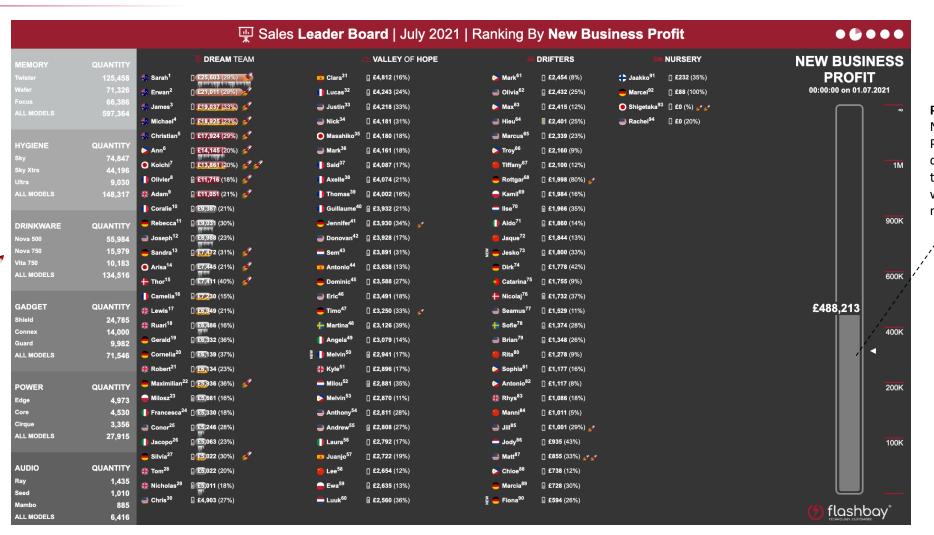
MONTHLY SALES TARGET (MST)

Exceed your MST to unlock the and get +2% commission for the reminder of the month

JEW

NEW STARTER

New Starters will show as NEW for the first rolling month



PROFIT BAR

New Business Profit in the current month and the triangle shows what we did same month last year